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Fork Food Lab Merges with Foodworks

Maine food incubator strengthens services with national industry leader

PORTLAND, Maine — **June 12, 2017** — Fork Food Lab, the 6,000-square-foot commercial kitchen incubator in Portland's West Bayside neighborhood, has merged with Foodworks, based in Brooklyn, New York.

Founders Neil Spillane and Eric Holstein opened Fork Food Lab on Sept. 27, 2016 with a vision to boost Maine's food economy by helping local entrepreneurs scale up their companies. Fork Food Lab provides enough space for 45 food businesses and currently services 34 members who have access to state-of-the-art equipment, direct feedback from customers through an adjacent tasting room, as well as marketing and legal advice. Current members make anything from pies to almond milk, and salsa to coffee.

"We are very excited to partner with a company that shares in our vision for a more robust local food system where entrepreneurs with creative recipes can strategically grow," said Spillane, who will stay on as General Manager of Fork Food Lab. "This merger will allow Fork Food Lab companies to expand distribution into the large New York market and leverage supplier discounts that are available to current Foodworks producers."

Foodworks is a 10,000-square-foot kitchen in Bed-Stuy, Brooklyn with a similar goal of helping food startups to grow. The space currently hosts 110 member companies. One of the key benefits of a partnership with Foodworks is access to their technology team. This arm of the company focuses on developing software to help streamline communication and sourcing for members.

"Foodworks is incredibly excited about merging with Fork Food Lab. In spending time with Eric and Neil over the last few months, it was obvious how values- and vision-aligned our teams were," said founder and CEO of Foodworks, Nick Devane. "We deeply admire everything they, together with their community, have built thus far. We look forward to learning from each other and continuing to build towards changing the face of entrepreneurship in the food space."

Fork Food Lab will remain at its current location in West Bayside with no immediate plans to change names. The merger is official as of Monday, June 12th.

Fork Food Lab

Fork Food Lab is Maine's premier commercial kitchen incubator located in Portland's West Bayside neighborhood. With a full portfolio of kitchen equipment, ample storage, and staff on site for cleaning, Fork allows food maker members to focus on their product with less administrative strain. Fork currently houses 34 companies, spanning from food trucks to caterers to packaged food. With a public tasting room built in, members are able to share their creations immediately, harnessing a unique experience for visitors and makers alike. Visit www.forkfoodlab.com to learn more.

Foodworks

Foodworks operates high fidelity culinary incubators across the U.S., providing specialized products and services to entrepreneurs in the food community. Through a holistic approach, selected companies benefit from flexible and affordable infrastructure, outsourced services, personalized mentorship, educational events and workshops as well as a vibrant community of culinary professionals looking to innovate the industry. Foodworks is empowering the next generation of food entrepreneurs. Visit www.thefoodworks.com/brooklyn to learn more.